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Introduction

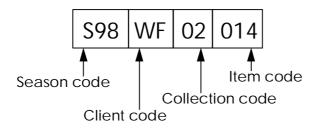
Overview of fashionSoft

fashionSoft has been developed to record the traffic of samples in and out of a fashion PR company. fashionSoft allows you to

- Log all clients, journalists and publications (with the ability to add several contacts to any organisation)
- Log all new samples according to client and collection
- Search for samples by client, collection, fashionSoft code, client code, colour, fabric or any combination thereof
- Add stockist information
- Book samples in and out using a barcode gun and record this information on a delivery note
- Mark samples that will be used in forthcoming press
- Locate any given sample
- Print any number of reports including client reports, chasing letters, all delivery notes and aged delivery notes.

Sample Codes

The system uses a unique code for each sample. This code is used to create a barcode for the sample. The structure of the sample code is illustrated below:



Season code Represents the current season. This is a combination of the

season (S = Spring/Summer, W = Winter) and the current

year.

Client code A unique two-character code that represents the client.

Generally, this is made up of the first two initials of the client name, so that Wonderful Fashions Limited would have the client code WF. This is created when the client details are

entered.

Collection code Represents the specific collection for a given client. This is

created when the collection details are entered. The system allows up to 99 collections per client.

Item code Represents the specific item number in the collection, for a

given client. This is created when the sample details are

entered.

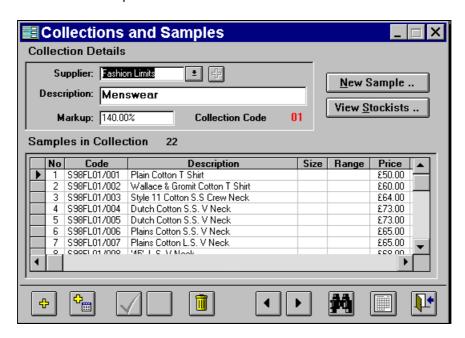
The system allows up to 999 samples per collection.

Quantity Control

Originally fashionSoft was designed for samples that would be sent out and returned several times in one season, before being eventually sent back to the client. However, the system now handles items that are not returned. Examples of this are nail polish and lipstick. In these situations, the item is logged into the system along with the number received. Such items as referred to as Quantity Control items.

Screen Design & General Operation

As with all Windows applications, you may either click a button or press the underlined letter with the ALT key (in the example, below ALT+N for New Sample). Pressing the TAB key moves to the next data field or button. SHIFT+TAB moves to the previous data field or button.



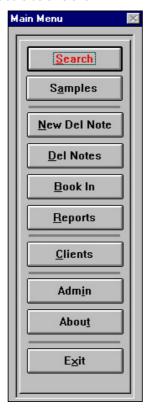
Each fashionSoft screen has a standard button bar at the bottom (as seen in the example above). These button bars are consistent throughout the application. Please refer to Appendix A for a summary of the function of these buttons.

Operation of fashionSoft

In most cases, there will be two versions of fashionSoft installed. One contains demonstration data (for training purposes) and the other is the live system. It is recommended that while you are learning how to operate fashionSoft, you should 'try things out' in the demonstration system. All real data must be entered into the live system.

To launch fashionSoft

- Double click the fashionSoft icon on the Windows desktop, or
- 2. Click the Start button and select the appropriate fashionSoft option at the top of the menu.
- 3. A login screen may appear, prompting for a user name and password.
- 4. If required, enter your details and click OK.
- 5. The first time you run fashionSoft on your computer you will be presented with the fashionSoft License Agreement. You must accept this agreement for fashionSoft to continue running.
- 6. After a short delay, the main menu will appear, as illustrated below:



For a summary of the functions of the main menu, please refer to fashionSoft Summary on page 14.

Clients, Journalists and Publications

Data on Clients, Journalists and Publications is found under the Clients option on the main menu. Select this option to add, modify or delete information on any external organisation or individual. This includes clients, client contacts, journalists and publications.

On entering the client screen, client data is presented a record at a time in alphabetical order. This is typical of the screens in the fashionSoft system. To move backwards and forwards use the Next and Previous buttons

A client is seen as a supplier to the fashion industry, so to distinguish a fashion house from a publication, place a tick in the Supplier field.

To add a new client

- 1. Click the Add button.
- 2. Enter the company details in the top section of the screen.
- 3. Do not forget to select a Client Type from the list.
- 4. To add a new client type, click the Add button to the right of the client type list.
- 5. If you are entering the details of a fashion house, click the Supplier box. A code will appear in red to the right of the supplier box. This code will be used in all sample codes for this fashion house.
- 6. Enter the main contact details in the Main Contact Details section.
- 7. To enter details of further contacts (including different addresses), scroll to the bottom of the Contacts section. Type additional contact data in the blank area.
- 8. The data you have entered is automatically saved by closing the clients' screen, or by moving to another record.

To search for a client

When a search is performed, fashionSoft filters the information you are looking at. Use the previous and next buttons to scroll through the filtered information. You may search either by client type or client name, or both.

- 1. Click the Search button.
- 2. A dialog box will appear.
- 3. Enter the search criteria. Select a client type from the list and/ or type in a client name or part of a client name. For example, 'T' in the client name field will find all clients whose name begins with 'T'.
- 4. Click the Find button.
- 5. If a blank screen appears, no records match the criteria entered.
- To clear the filter (so that you are looking at all records again), repeat steps 1 & 2. Clear all fields in the Search screen by clicking the Clear button. Click the Find button.

To modify a client

- 1. Locate the client you wish to modify, using the search procedure described above.
- 2. Modify the client information as appropriate.
- 3. If the supplier field is selected, and samples have been entered against this client, you will not be able to change this.
- 4. The data you have entered is automatically saved by closing the clients' screen, or by moving to another record.

To delete a client

If samples have been entered for a client or a delivery note has been created for a client it is not possible to delete that client.

- 1. Locate the client you wish to delete, using the search procedure described above.
- 2. Click the delete button.
- 3. A message will appear asking you to confirm that the client is to be deleted.
- 4. Click Yes to delete the client information.

Collection Details

When entering sample details, it is assumed that the sample is part of a collection. For example, Wonderful Fashions may have three collections: Menswear, Womenswear and Childrenswear. If your client does not have a range of collections, we recommend that you enter all sample data in a single collection. Remember that a collection may contain up to 999 samples.

To add a new collection

- 1. Select Samples from the Main Menu.
- 2. Click the Add button.
- 3. Select the client from the Supplier list.
- 4. If the client is not listed, click the add button to the right of the supplier list. This takes you to the client screen. Enter the client details and close the client screen.
- 5. Select the required season for this collection. Note it is not possible to amend this once you have started entering samples.
- 6. You must enter a Description for the collection although Markup is not necessary.
- 7. Once collection details are complete, Click the Save button.
- 8. The system generates a Collection Code. This is shown in red, to the right of the Markup. This will become part of the sample code for all samples in this collection.

To add Stockists

Stockist information is defined for each collection.

- 1. Click the View Stockists button from the Collections and Samples screen.
- 2. The Stockist Information screen appears, listing all stockists for the current collection.
- 3. Click the Add button.
- 4. A dialog box appears.
- 5. Enter a line of text to describe the stockist, e.g. "Fabulous Frilly Frocks, Wonderland Avenue, LONDON SW14 3JA".
- 6. To continue adding further stockists, click the Add button once more.
- 7. To return to the Collections and Samples screen, close the two Stockist Information screens.

Other Operations

To search for a collection or modify a collection, the process is similar to the clients' screen. Please refer to page 4.

Sample Details

To add a sample

- 1. Locate the collection that you are adding the sample to.
- 2. Click the New Sample button.
- 3. Enter the relevant information.
- 4. As you move from field to field, messages appear on the status bar to help you. (The Status bar is the grey bar at the bottom of the computer screen)
- 5. First, enter Their ref. This is the supplier's code or style number. As you enter this information, the current season will appear.
- 6. Next, enter Pattern, Colour, Fabric and Item Type. Press TAB to move between the fields.
- 7. The description automatically appears as you TAB away from the item type.
- 8. To add more information to the description field, click the field so a cursor appears. Modify the description as appropriate.
- 9. Fabric content may be entered into the Content field
- 10. The Retail Price is automatically generated from the Wholesale Price and Collection Markup. To override this, type over the automatically generated figure.
- 11. If the sample is a quantity control item (refer to page 2), click the Quantity Control box and enter the number received in the Received field.
- 12. To continue adding further samples to this collection, click the Add button.
- 13. To return to the Collections and Samples screen, click the close button.

To modify a sample

- 1. Double click the sample listed in the Collections and Samples screen.
- 2. Modify sample information and close the sample screen to save.

To duplicate a sample

- 1. Select the sample to be duplicated from the Collections and Samples screen.
- 2. To select a sample, click the grey area to the left of the sample information.
- 3. The sample will be highlighted.
- 4. Click the duplicate button.
- 5. Check the sample code and description are correct.
- 6. To select a different sample, choose from the Sample to Duplicate list.
- 7. Enter number of duplicates required.
- 8. Press the tab key to activate the Duplicate button.
- 9. Click the Duplicate button.
- 10. You may continue to create further duplicates using the duplicates screen, or click the close button to return to the Collections and Samples screen.

Barcode Labels

Once you have entered all the necessary new sample information, the next step is to print out barcode labels. This process takes place in two stages. From the Collections and Samples screen, you order labels for the whole collection or just for selected samples. fashionSoft remembers all the orders you place, and will print all requested labels through the Reports screen.

To print barcodes

For each collection whose labels you wish to print:

- 1. Locate the collection.
- 2. Click the Barcodes button.



- 3. You are asked if you wish to request all labels for the collection.
- 4. Click Yes if you wish to print labels for the whole collection.
- 5. Click No if you want to print only selected labels. A list of all samples in the collection appears. To select particular samples, click the right hand column (marked Request). A tick will appear. Click the Close button when you have finished.
- 6. Repeat this process for all required collections. The system will store all your label requests.
- 7. Close the Collections and Samples screen to return to the Main Menu.
- 8. Click the Reports button.
- 9. Click All Requested Labels and click OK.
- 10. The labels you have requested will appear in Print Preview (i.e. how the labels will appear when printed).

- 11. Ensure that there are labels in the default printer tray.
- 12. Click the Print button.
- 13. A print dialog box will appear. To print one copy of all requested labels, click OK.
- 14. Once the labels have been printed, close the print preview window.
- 15. You will be asked if the labels have printed OK.
- 16. Click Yes to clear the current request for labels. Click No if the labels have not printed correctly and the system will remember the order for labels.

Searching for a Sample

Use the Search main menu option to search for samples.

To search for a sample

- 1. Click the Search button from the Main Menu.
- 2. Initially, you will see a list of all the samples in the system.
- 3. To search by Supplier or Collection, select from the list
- 4. To search by any part of the Description or any of the Keywords (colour, pattern, fabric or item type), enter search criteria in those fields.
- 5. To search on several criteria, enter criteria in several different fields.
- 6. Click the Find button.
- 7. If you wish to search by season, enter the season code in the f'Soft Code field. This field allows you to search by the fashionSoft sample code.
- 8. To search by a supplier's code, or style number, enter this data into the Supplier Code field.
- 9. To view sample details, either double click the sample, or click once (to select) and then click the Sample button.

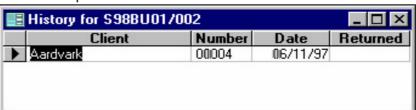
To clear the search

- 1. Either click the Clear button, to clear all data fields on the search screen, or double click on any of the criteria to clear only that selection.
- 2. Click the Find button.
- 3. You will again see a list of all the samples in the system.

To view history

The sample history gives a record of where the sample has been sent, the delivery note number and the date dispatched. The record may contain a returned date. If there is no returned date, the sample is at the latest location (as shown in the example below).

1. Click the History button to view the history of the sample.



To print sample catalogue

- 1. To print the results of a search, click the Print button.
- 2. The results of the search are displayed as the Sample Catalogue. This report appears in Print Preview (i.e. how the report will appear when printed).
- 3. To print the report, click the Print button on the toolbar at the top of the screen.
- 4. Once printing is complete, click the close button to return to the Search screen.

To view unavailable samples

- To view a list of the unavailable samples according to the search criteria, click the Unavailable button.
- 2. The samples currently booked out are listed in the form of a report.
- 3. To print, click on the Print button.

Booking Out

Items are booked out using a delivery note. Existing delivery notes are viewed by selecting the Del Notes button on the Main Menu. Create new delivery notes using the New Del Note button.

To create a delivery note

- 1. Click New Del Note from the main menu.
- Depending on your system settings you may be prompted to enter your initials. NOTE you will not be able to proceed unless you enter your initials, if prompted.
- 3. Select the recipient from the Client list at the top of the screen.
- 4. Depending on your system settings, you may automatically be presented with a list of overdue samples from this recipient. If this list is not presented you can manually open it by clicking on the OS Items button.
- 5. The system now creates a delivery note number, displayed in red to the right of the recipient.
- 6. A return date is created, dependent upon client and system settings (please refer to System loan period on page 16 for further information).
- 7. To change the return date, over type with a new date
- 8. The main address, contact name and telephone number of the organisation selected appear under Client Details. However, if the delivery note is for a publication, it is likely that you will send the samples to another contact, possibly at another address.
- 9. The details of the actual recipient may either be selected from the list of available contacts (to the right of the Return by date), or typed directly into the Despatch Details section.
- 10. Photographer, Shoot Date, Story and Instructions are not mandatory, but enhance the delivery note. For example, instructions may be used to emphasize the return date or instruct the recipient to keep shoes together.
- 11. To add items to the delivery note, click the Add Sample button.
- 12. A new screen appears.

Using a barcode gun

13. Scan the barcodes of the relevant items. Hold the barcode gun about 1 to 2 centimetres away from the barcode, and ensure that it is parallel to the label and straight.

Adding items manually

- 14. Select the item from the Sample list, or type in the sample code.
- 15. Click the Add button to add the next item.

- 16. If a sample is already booked out, a message appears notifying you of this. The system asks if you wish to book this item in. Click Yes to continue. The item will be booked in on the previous delivery note.
- 17. To return to the Delivery Note, click the Close button on the delivery note item screen.

To print a delivery note

- 1. To view the delivery note in print preview, click the Print button.
- 2. Check that it contains all the correct details.
- 3. To print, click on the print button of the print toolbar.
- 4. When you close the print preview screen, you are asked if the delivery note is complete.
- 5. Please note that if you choose yes in answer to this question, you will not be able to change the delivery note. You will also be asked to enter your initials. Note that the delivery note will NOT be completed unless you specify your initials.
- 6. If a delivery note is not complete, its status is open. You may modify an open delivery note before the items it contains are despatched.
- 7. At the time of despatch, all delivery notes should be complete. It should not be possible to change a delivery note once the consignment has left the premises.

Additional features

Notes

Notes may be appended by clicking the Notes button. The notes are displayed in the samples area of the delivery note. The system automatically generates notes when the delivery note is printed, and when it is completed. You may also add your own administrative information such as courier booking, despatch method etc.

To view to the delivery note items once more, click the Samples button.

Retiring

At the end of the season, all samples are returned to the fashion houses. This is done using a retiring delivery note.

Other functions

To search for a delivery note or modify an open delivery note, the process is similar to the clients screen. Please refer to page 4.

Modifying Delivery Notes

Once items have been sent out on a complete delivery note, you may add press details to individual items on the delivery note.

To add press details

- 1. Find the delivery note containing the sample you want to change (hint: narrow the choice of available delivery notes by searching for the publication you are dealing with, or use the Search main menu command).
- 2. Double click the sample at the bottom of the delivery note screen.
- 3. A new screen appears including a list of stockists.
- 4. Select either Forthcoming or Resulted from the Press Status section.
- 5. Don't forget to enter the Press Date in the appropriate field.
- 6. You may also wish to mark the stockists whose details have been given to the publication.

To mark stockists

- 7. Select the stockist to mark (click the grey area to the left of the stockist).
- 8. Click the Mark Stockist button.
- 9. A tick appears to indicate the stockist has been marked.
- 10. Repeat the process to unmark the stockist.
- 11. Once complete, close the delivery note item screen.

Booking In

Via delivery notes

This process is a little time consuming, but may be appropriate if all items on a delivery note are returned together.

- 1. Select Del Notes from the Main Menu.
- 2. Find the delivery note containing the item you wish to book in.
- 3. Double click the item to be booked in.
- 4. Click the Book Item In button.
- 5. You will be asked to enter your initials.

Group book in

It is far quicker to use the group book in function, which allows you to enter the code of the sample you are booking in or just scan the barcode.

- 1. Select Book In from the Main Menu.
- 2. You will be asked to enter your initials.

Using a barcode gun 3. Scan the barcodes of the relevant items. Hold the

barcode gun about 1 to 2 centimetres away from the barcode, and ensure that it is parallel, straight

and flat.

Adding items manually

4. Type in the sample code.

5. Press the TAB key to move to the next item.

6. fashionSoft will confirm the actions it is taking and then display the delivery note the item has been booked in on and the number of outstanding items

remaining. You can click the button to display

the corresponding delivery note.

Administration functions

The Admin function is used to modify the following:

Current Season E.g. W97, S99 etc

Default loan period The normal duration that samples will be out

(appears as Days to Return)

Delivery Note messages Two lines that appear at the bottom of every

delivery note - Other Message appears in bold below the list of items and Sample Return Warning

appears in normal type below this.

Chasing Letter

messages

The message that appears on each chasing letter.

Reports

All Delivery Notes A report of all delivery. This is sorted by publication

first, then delivery note number.

Aged Delivery Notes A report of all overdue delivery note items. This is

sorted by publication first, then return date of the

item.

Delivery Note Statistics This option has not been implemented yet.

Most Requested Samples The most popular is listed first.

All Requested Labels Allows you to print all the labels requested through

the Samples and Collections screen.

Client & Supplier Reports Reports to be sent to clients or publications. These

fall into three categories, as described below. Generally, you select a client and a date range for

each report.

Chasing Letters Automatically generates chasing letters to be sent to

publications regarding overdue delivery note items.

Forthcoming Editorial A report for fashion houses listing forthcoming

editorial.

Items Sent A report for fashion houses listing all items sent out.

fashionSoft Summary

Search Search for a particular sample.

Samples View, add or modify collection and sample data.

New Del Note Book samples out on a new delivery note.

Del Notes View, add or modify delivery notes.

Book In Book samples back in (without reference to a delivery note)

Reports All printing functions including client reports, labels and chasing

letters

Clients View, add, modify or delete journalists, publications and clients

Admin Change current season, system loan period or standard delivery

note messages

About Version and licensing information

Exit To quit fashionSoft

Appendix A - Standard fashionSoft Buttons



Save current record



Add new record



Duplicate sample



Previous record



Next record



Undo (removes data entered but not saved)



Request labels for this collection



Print



Search



Delete



Close current screen

Other buttons are self explanatory, such as History and Notes.

Appendix B - Glossary of Terms

Active Used to refer to a delivery note on which items are still

outstanding.

Client Generic term used to refer to any external organisation;

fashion house, journalist or publication.

Complete Once a delivery note contains all necessary items, before it

is sent out and after it has been printed, it should be made complete. This prevents changes being inadvertently made to the delivery note once the samples have been sent out.

History Sample history allows you to see exactly where any sample

has been and when. It allows you to see the traffic of the

sample.

Inactive Once all outstanding items have been booked in on a

delivery note, it does not need to be viewed any longer. It becomes inactive. Inactive delivery notes are stored in the

system, but are not always visible.

Open A delivery note remains open once it has been created, and

before it is sent out, especially if changes are required later. A delivery note should always be completed before it is

dispatched.

Retiring At the end of the season, all samples are returned to the

fashion houses. This is done using a retiring delivery note.

Supplier Supplier of product to the fashion industry, i.e. a fashion

house.

System loan period The normal duration that samples will be out. This is set at

the system level, under the Admin option. You may also set a loan period for each client (under the Clients option). The system uses this in generating the return by date on the delivery note. The return by date may also be overridden

on each delivery note.

Α	Forthcoming Editorial12, 14
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